# Marissa Wilkerson

## Kitchen & Bath Designer

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## PROFESSIONAL SUMMARY

Creative, results-driven Kitchen & Bath Designer with a passion for transforming client visions into functional, beautiful spaces. Skilled in translating customer needs into detailed design plans using industry-leading software. Adept at managing the full cycle from initial consultation through final installation, ensuring client satisfaction and on-time project delivery. Known for a keen eye for aesthetics, deep product knowledge, and strong client relationship skills.

## CORE SKILLS

- Kitchen & Bath Space Planning
- Cabinet Layout & Specification
- Cyncly Design Flex (Rebranded from 2020)
- Vendor & Contractor Collaboration
- Sales & Upselling Techniques
- Customer Service & Client Relations
- Communication & Presentation Skills
- AutoCAD | Revit | SketchUp
- Budgeting & Cost Estimation
- Product Selection & Customization
- Drawing & Artistic Design
- Drafting & Technical Illustration
- Project Coordination & Timeline Management
- Building Code & ADA Compliance Awareness
- Blueprint & Technical Drawing Interpretation

## PROFESSIONAL EXPERIENCE

### Kitchen & Bath Cabinet Sales Designer — Sims-Lohman | Indianapolis, IN — 2018 – Present

- Designed 100+ kitchen and bath remodel projects and new construction annually, increasing department sales by 25%
- Consulted with clients to assess needs, preferences, and budget, delivering customized cabinet design plans
- Produced detailed floor plans, elevations, and 3D renderings using Cyncly Design Flex (2020)
- Collaborated with installation crews and contractors to ensure accurate measurements and flawless execution
- Maintained up-to-date knowledge of cabinet lines, hardware, finishes, and industry trends as company design specialist

### Customer Service Representative — Mont Granite | Indianapolis, IN — 2016 – 2018

- Communicate updates on product holds and payment process with fabricators and clients
- Schedule and process documentation for product holds, shipments, and deliveries
- Implemented safety operations protocol and procedures

## EDUCATION

**Bachelor of Science – Interior Architecture Design** Indiana State University | Terre Haute, IN

## CERTIFICATIONS & SOFTWARE

- Cyncly Design Flex (Rebranded from 2020) - Expert
- AutoCAD 2017 | Revit 2018 | SketchUp – Capable
- BAGI Member (Builders Association of Greater Indianapolis)

## STRENGTHS & PERSONAL ATTRIBUTES

- **Creative & Artistic**: Natural talent in drawing, drafting, and color coordinating as applied directly to design work
- **People-Oriented**: Truly enjoys working with people, collaborating with teams, and helping clients achieve their dream spaces
- **Strong Communicator**: Clear, confident communicator who builds trust with clients, contractors, and colleagues alike
- **Customer-Focused**: Dedicated to understanding and exceeding client expectations at every stage of the design process
- **Business-Minded**: Entrepreneurial spirit drives a strong sense of business intelligence, sales awareness, and project ownership